

Concierge Communications, LLC and ABS Telecom, Inc. Form Strategic Partnership to Further Expand Business in the U.S.

Concierge Communications and ABS Telecom announced a strategic partnership designed to mutually benefit both companies by better serving their agents, clients and providers in the U.S..

Tempe, AZ and Salt Lake City, UT , April 18, 2009 -- Concierge Communications and ABS Telecom today announced a strategic partnership designed to mutually benefit both companies by better serving their agents, clients and providers in the U.S. The agreement consists of six major components in the areas of access to provider contracts, shared facilities, coordinated back-office support, cooperative advertising, cross training of sales teams and agents, and the opportunity to explore expanding the relationship in the future.

"Our agents and clients will benefit from the combination of Concierge Communications and ABS Telecom's portfolio of providers, providing them with one of the best provider portfolios in the industry," said Perry Chrisler, President, Concierge Communications. "Concierge has a proven track record with companies such as Telesphere, tw telecom and Amtel that will enhance the ABS portfolio. Our combined efforts with providers that we both already have in each company's provider portfolio will create a focused effort that will reduce resources for both companies while creating a better experience for our agents and clients. The partnership with ABS Telecom provides us with a great opportunity to expand our business with seven providers we don't have a direct relationship with today."

"We are thrilled to be working more closely with Concierge Communications and we think this agreement represents a great opportunity to benefit our clients and grow our businesses," said Mark Koon, President of ABS Telecom. "Concierge has a multi-year successful track record of offering clients hosted applications including hosted VoIP which is the driving force for many communication decisions for technical and economic reasons today and the foreseeable future. Working together we can create more exposure for the expanded portfolio and service our clients and agents better in a rapidly changing industry."

"We are in a growth mode where it makes sense to combine strategic elements of the business in order to leverage resources on behalf of our agents and clients to create a better business communications solution set for them," said Clark Atwood, Vice President of Concierge Communications. "The combination of a strong presence in multiple markets is key to getting the complex sales cycle time reduced while putting sales and technical resources closer to the agent and client. You benefit having feet on the street close to the client in order to educate, motivate and close opportunities. We believe that as Concierge Communications and ABS Telecom expand their physical presence, we can leverage the strategic elements that make sense for growth. In a real sense, we see this strategic relationship as one plus one equals three."

Concierge Communications and ABS Telecom will begin to combine strategic elements of their businesses in May 2009.

About Concierge Communications:

Concierge Communications, based in Tempe, Arizona, is an authorized master agent of business communication products and services. Concierge specializes in solving multi-site communications problems utilizing contact center technologies, voice over IP and wireless data applications, as well as commodity communications products. For more information, please visit www.conciergecom.com.

About ABS Telecom:

ABS Telecom, based in Salt Lake City, Utah, is an authorized master agent of business communication products and services. ABS specializes in small and medium business communication consultation. For more information, please visit www.abstelecom.com.

Media Contacts:

Clark Atwood, 480.777.1400 (Concierge Communications)
Mark Koon, 801.327.9400 (ABS Telecom)

