

# Jana Beck of JB Telecom Consultants Joins Concierge Communications

Tempe, AZ , April 1, 2010 – Concierge Communications, a Tempe based Master Agency for communications and technology solutions, today announced the addition of Jana Beck, formally of JB Telecom Consultants, to join the company as Vice President of Sales April 1, 2010.

Beck will oversee the direct and indirect sales channels. The direct sales force focuses on multi-location clients, while indirect includes the company's Agent and Referral Source Programs that work with channel partners to sell products and services through Concierge Communications.

"The Concierge Communications team is excited about the addition of Jana," said Perry Chrisler, President of Concierge Communications. "She brings valuable experience in technology and communications consulting, as well as leadership and sales management. We have worked closely with her company for several years and her addition will help us maintain our double digit growth projections."

Beck's company, JB Telecom Consultants, was named the 2008 Concierge Communications Agency of the Year. She and her team have focused on communications service audits, network operations improvements and client management. Beck has nearly 20 years of sales, support and management experience in the wireline communications industry. She comes to Concierge Communications after owning her own business, JB Telecom, for the past eight years. Prior to JB Telecom, Jana held positions with Express Tel (UCN), NTS Communications and Telephone Express.

"I believe that joining Concierge will provide JB Telecom's previous clients with an expanded portfolio of products and services, additional support resources and access to Concierge's technical expertise. With our two teams' resources and vision for the future, we will be better positioned to keep pace with the ever changing communications industry while continuing to exceed the expectations of our clients," said Beck. "My goals are to expand both channels with quality people and companies. Concierge has put together the product, services, support and structure needed to accomplish these goals."

## **About Concierge Communications**

Concierge is a no-cost, national consulting, business communications and technology solutions broker, representing over 40 different business communications providers. Concierge offers a single source for a variety of business technology needs. For more information, visit [www.conciergecom.com](http://www.conciergecom.com) or call 888.353.9900.

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